

International Home Buyers in the U.S.

SALES VOLUME

\$102.6 BILLION

AVERAGE INTERNATIONAL PURCHASE PRICE

\$477,462

50% CASH TRANSACTIONS

AVERAGE U.S. PURCHASE PRICE

\$266,683

25% CASH TRANSACTIONS

Top 5 Origins of International Buyers

(Sales in Billions)



Types of Foreign Buyers



*Source: National Association of REALTORS® 2016 Profile of International Home Buying Activity

¹Investors: Foreign clients with permanent residences outside the U.S. These clients typically purchase property for investments, vacations, or visits of less than six months to the U.S.

²Buyers: Clients who are recent immigrants (in the country less than two years) or temporary visa holders residing for more than six months in the U.S. for professional, educational, or other reasons